



Interim Statement September 2021

A photograph showing a hand pointing at a document. The website URL "www.ienergizer.com" is overlaid in blue text on the document.

www.ienergizer.com

11 November 2021

iEnergizer Limited
(“iEnergizer”, the “Company” or the “Group”)

UNAUDITED INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2021

iEnergizer, the technology services and media solutions leader for the digital age, reports another record set of interim results for the six months ended September 30, 2021. The Board declares an increased interim dividend of 8.12p, reflecting the increase in earnings and confidence in the growth strategy and outlook for the Full Year.

Financial Highlights: *Highly profitable revenue growth and sustained margin improvements, achieved through securing new customer contracts and deepening existing customer relationships along with careful and active cost management*

- Revenue up 35.1% to \$121.9m (H1 2021: \$90.2m), Service Revenue up 36.8%
- EBITDA up by \$13.7m to \$44.4m (H1 2021: \$30.7m), resulting in EBITDA margin of 36.4% (H1 2021: 34.1%)
- Operating profit increased to \$42.0m (H1 2021: \$27.9m), resulting operating profit margin of 34.5% (H1 2021: 30.9%)
- Profit before tax increased to \$37.9m (H1 2021: \$26.9m)
- Profit after tax increased to \$34.3m (H1 2021: \$23.5m)
- Net Debt of \$111.3m (31 March 2021: \$115.9m)
- Declared Interim dividend of 8.12p per ordinary share (\$21.0m) (H1 2021: 5.72p)

Operational Highlights: *Continued focus on higher margin work and success in business growth from new and existing customers*

- Business Process Outsource (“BPO”):
 - Strong service revenue growth of 51.9% to \$83.5m in H1 2022 (H1 2021:\$54.9m), due to an increase in business from new and existing clients. EBITDA margin grew to 40.2% at \$33.7m (H1 2021: 37.3% at \$20.8m), as business from higher margin-generating international verticals increased.
 - Secured a multimillion dollar contract from a major telecom service provider to be serviced over a 3-year period.
 - BPO’s delivery of superior quality delivery and competitive pricing provided an edge over the competition.
 - BPO’s outsized exposure to fast-growing markets of media and entertainment, BFSI and telecommunications is expected to result in steady and strong revenue growth going forward.
- Content Division:
 - Service revenue growth by 12.1% to \$37.8m in H1 2022 (H1 2021: \$33.7m), as business from key clients increased. EBITDA margins maintained over 28% at \$10.7m (H1 2021: \$9.9m) owing to greater productivity and overhead-related cost savings during continued work from home operations.
 - Focused sales efforts on increasing the revenue share from the high margin work areas of E-Learning and Online Education and the SaaS product line of “Scipris”.
 - Increased revenue share from both Publishing as well as Non-Publishing segments.
- New business initiatives:
 - Scalability, breadth of services and a highly trained workforce allows iEnergizer to take advantage of industry tailwinds in highly profitable verticals.

- Acquisition of the several new customers, as well as launching of new service lines.
 - Won a multimillion dollar contract to be serviced over a 3-year period through participation in a global RFP process of a major international telecom provider, which is expected to contribute to revenue growth starting H2 2022 onwards.
 - Launched a new service line of “work-person compensation support” under health care services for a new customer acquired during H1 2022.
 - For another new customer, a new business line for cargo support was launched during H1 2022.
- Our award-winning performance in E-Learning, and the growth of our online training and education segments during the pandemic, is expected to continue as major corporate businesses have identified the cost and time savings of replacing classroom training with virtual training.
- US based sales team continues to focus on selling additional services, specifically in the online learning market, which is expected to grow significantly due to new opportunities presented by remote education and operating systems, while working on its strategic priorities: to enhance and grow key accounts; to identify and win new business through new customers; as well as to target our existing accounts; and to cross-sell and generate leads for new product launches.
- Cost management:
 - Continued to manage increased proportion of division-specific higher margin international work, particularly in non-voice-based processes including: entertainment gaming support; BFSI; content technology; and E-Learning.
 - Achieved cost savings through effective use of resources and productivity improvements in balancing home and office working operations.
- COVID-19
 - The business is operating effectively while supporting the requirements of customers and staff; the operational employees are well equipped to work remotely and from the office as per project requirements, and following government and local authority safety guidelines.
- Interim Dividend:
 - In line with the progressive dividend policy, the Company is pleased to announce an interim dividend of 8.12p with the dividend record date of 26 November, 2021. This interim dividend reflects the Board’s confidence in the Group’s business plan and growth prospects.
 - The Company’s ordinary shares are expected to go ex-dividend on 25 November, 2021 and the interim dividend is expected to be paid on 20 December, 2021.

Marc Vassanelli, Chairman of iEnergizer, commented:

“We are delighted to report another strong performance by iEnergizer, with highly profitable growth in revenue and profit margins, which exceeded our expectations for H1 2022. This has been driven by our colleagues’ continued efforts in deepening existing customer relationships and attracting several new customers for our new service lines, combined with careful and active cost management.

“Reflecting the Group’s strong balance sheet and the cash generative nature of the business, we are pleased to announce an interim dividend of 8.12p, in continuation with our approach since H1 2020.

“As the world recovers from the COVID-19 pandemic and the guidelines are relaxed, we are now well equipped to ensure that we meet all needs and requirements of customers, while supporting our staff to work safely either from office or remotely as per government guidelines, to serve customers at maximum capacity and efficiency across all our services.

“With iEnergizer’s solid foundations; its proven strength in operational execution and healthy balance sheet; our differentiated offerings, successful new sales initiatives, and substantial opportunities for further growth identified, we expect a sustained business performance. The Board looks forward to the remainder of the year with confidence.”

-Ends-

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iEnergizer Limited and its subsidiaries

Unaudited Condensed Consolidated Interim Financial Statements
Prepared in accordance with International Financial Reporting
Standards (IFRS)
Six months ended 30 September 2021 and 2020

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Unaudited Condensed Consolidated Statements of Financial Position

(All amounts in United States Dollars, unless otherwise stated)

| | Notes | As at 30 September 2021 Unaudited | As at 31 March 2021 Audited |
|--|-------|---|-----------------------------------|
| ASSETS | | | |
| Non-current | | | |
| Goodwill | 5 | 102,248,945 | 102,250,365 |
| Other intangible assets | 6 | 12,650,967 | 12,573,227 |
| Right to use | 10 | 12,541,724 | 4,719,671 |
| Property, plant and equipment | 7 | 5,693,505 | 6,608,441 |
| Long- term financial asset | | 5,551,278 | 3,311,739 |
| Non-current tax assets | | 84,485 | 262,166 |
| Deferred tax asset | | 3,542,430 | 3,469,843 |
| Other non current assets | | 306,706 | 23,909 |
| Non-current assets | | 142,620,040 | 133,219,361 |
| Current | | | |
| Trade and other receivables | | 39,179,674 | 33,893,763 |
| Cash and cash equivalents | | 46,662,641 | 51,378,899 |
| Short- term financial assets | 8 | 18,452,085 | 16,281,924 |
| Other current assets | | 8,141,800 | 3,562,881 |
| Current assets | | 112,436,200 | 105,117,467 |
| Total assets | | 255,056,240 | 238,336,828 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital | | 3,776,175 | 3,776,175 |
| Share compensation reserve | | 63,986 | 63,986 |
| Additional paid in capital | | 15,451,809 | 15,451,809 |
| Merger reserve | | (1,049,386) | (1,049,386) |
| Retained earnings | | 38,531,629 | 26,482,815 |
| Other components of equity | | (16,044,453) | (15,136,936) |
| Total equity attributable to equity holders of the parent | | 40,729,760 | 29,588,463 |

iEnergizer Limited and its subsidiaries
Unaudited Condensed Consolidated Interim Financial Statements
30 September 2021 and 2020



| | Notes | As at 30 September 2021 Unaudited | As at 31 March 2021 Audited |
|---|-------|---|-----------------------------------|
| Liabilities | | | |
| Non-current | | | |
| Long term borrowings | | 147,709,597 | 142,905,717 |
| Employee benefit obligations | | 4,509,482 | 4,708,447 |
| Deferred tax liability | | 8,823,414 | 8,929,659 |
| Non-current liabilities | | 161,042,493 | 156,543,823 |
| Current | | | |
| Trade and other payables | | 17,212,896 | 12,929,316 |
| Employee benefit obligations | | 1,520,140 | 959,887 |
| Current tax liabilities | | 805,386 | 393,028 |
| Current portion of long term borrowings | | 10,211,363 | 24,403,033 |
| Other current liabilities | | 23,534,202 | 13,519,278 |
| Current liabilities | | 53,283,987 | 52,204,542 |
| Total equity and liabilities | | 255,056,240 | 238,336,828 |

(The accompanying notes are an integral part of these Unaudited Condensed Consolidated Interim Financial Statements)

Unaudited Condensed Consolidated Income Statements

(All amounts in United States Dollars, unless otherwise stated)

(The accompanying notes are an integral part of these Unaudited Condensed Consolidated Interim Financial Statements)

| | Notes | For the six months ended 30 September 2021 Unaudited | For the six months ended 30 September 2020 Unaudited |
|---|----------|---|---|
| Income from operations | | | |
| Revenue from services | | 121,284,962 | 88,675,643 |
| Other operating income | | 1,271,458 | 1,070,303 |
| | | 122,556,420 | 89,745,946 |
| Cost and expenses | | | |
| Outsourced service cost | | 19,831,122 | 17,960,207 |
| Employee benefits expense | | 48,194,012 | 34,138,255 |
| Depreciation and amortisation | | 3,011,227 | 2,343,227 |
| Other expenses | | 9,482,318 | 7,391,648 |
| | | 80,518,679 | 61,833,337 |
| Operating profit | | 42,037,741 | 27,912,609 |
| Finance income | | 453,702 | 590,691 |
| Finance cost | | (4,555,815) | (1,603,155) |
| Profit before tax | | 37,935,628 | 26,900,145 |
| Income tax expense | | 3,612,806 | 3,363,846 |
| Profit for the year attributable to equity holders of the parent | | 34,322,822 | 23,536,299 |
| Earnings per share | 9 | | |
| <i>Basic</i> | | <i>0.18</i> | <i>0.12</i> |
| <i>Diluted</i> | | <i>0.18</i> | <i>0.12</i> |
| <i>Par value of each share in GBP</i> | | <i>0.01</i> | <i>0.01</i> |

Unaudited Condensed Consolidated Statements of Other Comprehensive Income

(All amounts in United States Dollars, unless otherwise stated)

| | For the period ended 30 September 2021 Unaudited | For the six months ended 30 September 2020 Unaudited |
|--|---|---|
| Profit after tax for the year | 34,322,822 | 23,536,299 |
| Other comprehensive income | | |
| <i>Items that will be reclassified subsequently to the consolidated income statement</i> | | |
| Exchange differences on translating foreign operations | (907,517) | 728,954 |
| Net other comprehensive (loss) that will be reclassified subsequently to consolidated income statement | (907,517) | 728,954 |
| <i>Items that will not be reclassified subsequently to income statement</i> | | |
| Remeasurement of the net defined benefit liability | - | - |
| Income tax relating to items that will not be reclassified | - | - |
| Net other comprehensive income that will be not be reclassified subsequently to consolidated income statement | - | - |
| Other comprehensive income/(loss) for the year | (907,517) | 728,954 |
| Total comprehensive income attributable to equity holders | 33,415,305 | 24,265,253 |

(The accompanying notes are an integral part of these Unaudited Condensed Consolidated Interim Financial Statements)

Unaudited Condensed Consolidated Statements of Changes in Equity

(All amounts in United States Dollars, unless otherwise stated)

| | Share capital | Additional Paid in Capital | Share compensation reserve | Merger reserve | Other components of Equity | | Retained earnings | Total equity |
|--|------------------|----------------------------|----------------------------|--------------------|--------------------------------------|-------------------------------|----------------------|----------------------|
| | | | | | Foreign currency translation reserve | Net defined benefit Liability | | |
| Balance as at 1 April 2020 | 3,776,175 | 15,451,809 | 63,986 | (1,049,386) | (18,007,911) | 687,630 | 139,677,678 | 140,599,981 |
| Dividends | - | - | - | - | - | - | (162,131,146) | (162,131,146) |
| Transaction with owners | - | - | - | - | - | - | (162,131,146) | (162,131,146) |
| Profit for the year | - | - | - | - | - | - | 48,936,283 | 48,936,283 |
| Other comprehensive gain | - | - | - | - | 2,141,313 | 42,032 | - | 2,183,345 |
| Total comprehensive income for the period | - | - | - | - | 2,141,313 | 42,032 | 48,936,283 | 51,119,628 |
| Balance as at 31 March 2021 | 3,776,175 | 15,451,809 | 63,986 | (1,049,386) | (15,866,598) | 729,662 | 26,482,815 | 29,588,463 |

(The accompanying notes are an integral part of the Consolidated Financial Statements)

iEnergizer Limited and its subsidiaries
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| | Share capital | Additional Paid in Capital | Share compensation reserve | Merger reserve | Other components of equity | | Retained earnings | Total equity |
|--|------------------|----------------------------|----------------------------|--------------------|--------------------------------------|-------------------------------|---------------------|---------------------|
| | | | | | Foreign currency translation reserve | Net defined benefit liability | | |
| Balance as at 01 April 2021 | 3,776,175 | 15,451,809 | 63,986 | (1,049,386) | (15,866,598) | 729,662 | 26,482,815 | 29,588,463 |
| Dividends | - | - | - | - | - | - | (22,274,007) | (22,274,007) |
| Transaction with owners | - | - | - | - | - | - | (22,274,007) | (22,274,007) |
| Profit for the year | - | - | - | - | - | - | 34,322,822 | 34,322,822 |
| Other comprehensive loss | - | - | - | - | (907,517) | - | - | (907,517) |
| Total comprehensive income for the period | - | - | - | - | (907,517) | - | 34,322,822 | 33,415,305 |
| Balance as at 30 September 2021 | 3,776,175 | 15,451,809 | 63,986 | (1,049,386) | (16,774,115) | 729,662 | 38,531,629 | 40,729,760 |

(The accompanying notes are an integral part of these Unaudited Condensed Consolidated Interim Financial Statements)

Unaudited Condensed Consolidated Statements of Cash Flows

(All amounts in United States Dollars, unless otherwise stated)

| | For the period ended 30 September 2021 | For the six months ended 30 September 2020 |
|---|--|--|
| (A) Cash flow from operating activities | | |
| Profit before tax | 37,935,627 | 26,900,145 |
| Adjustments | | |
| Depreciation and amortisation | 3,011,227 | 2,343,227 |
| Loss/(Profit) on disposal of property, plant and equipment | (8,258) | (2,064) |
| Trade receivables written-off/provision for doubtful debts | 602,061 | 1,089,700 |
| Sundry balances written back | (235) | (2,750) |
| Unrealised foreign exchange gain | (1,040,091) | (651,277) |
| Finance income | (453,702) | (590,691) |
| Finance cost | 3,868,829 | 1,521,027 |
| Interest cost on lease liability | 412,167 | 82,128 |
| Other borrowing cost at amortised cost | 274,819 | - |
| | 44,602,444 | 30,689,445 |
| Changes in operating assets and liabilities | | |
| (Increase)/ Decrease in trade and other receivables | (3,941,087) | (484,556) |
| (Increase)/ Decrease in other assets (current and non-current) | (4,326,912) | 2,081,433 |
| Increase / (Decrease) Non-current liabilities, trade payables & other current liabilities | 11,624,169 | (1,304,119) |
| (Decrease)/ Increase in employee benefit obligations | 293,709 | (9,053) |
| Cash generated from operations | 48,252,322 | 30,973,150 |
| Income taxes paid | (3,201,599) | (1,158,820) |
| Net cash generated from operating activities | 45,050,724 | 29,814,330 |
| (B) Cash flow for investing activities | | |
| Payments for purchase of property plant and equipment | (997,864) | (256,175) |
| Investment in fixed deposit (Net) | (3,989,362) | (3,256,262) |
| Proceeds from disposal of property, plant & equipment | 260,853 | 2,258 |
| Payments for purchase of other intangible assets | (441,725) | (505,703) |
| Interest received | 494,126 | 585,282 |
| Net cash used in investing activities | (4,673,972) | (3,430,600) |

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| | For the period ended 30 September 2021 | For the six months ended 30 September 2020 |
|---|--|--|
| (C) Cash flow from financing activities | | |
| Interest paid | (3,868,829) | (1,603,155) |
| Dividends paid to equity holders of the parent | (22,274,007) | (20,374,113) |
| Repayment of borrowings and lease liability | (19,046,499) | (5,179,793) |
| Net cash used in financing activities | (45,189,336) | (27,157,061) |
| Net increase/(decrease) in cash and cash equivalents | (4,812,584) | (773,331) |
| Cash and cash equivalents at the beginning of the year | 51,378,899 | 45,147,784 |
| Effect of exchange rate changes on cash | 96,326 | (166,022) |
| Cash and cash equivalents at the end of the year | 46,662,641 | 44,208,431 |
| Cash and cash equivalents comprise | | |
| Cash in hand | 7,740 | 13,801 |
| Balances with banks in current account | 42,917,962 | 44,194,630 |
| Remittance in transit | 3,736,939 | - |
| | 46,662,641 | 44,208,431 |

(The accompanying notes are an integral part of these Consolidated Financial Statements)

Notes to Unaudited Condensed Consolidated Interim Financial Statements

(All amounts in United States Dollars, unless otherwise stated)

1. INTRODUCTION

iEnergizer Limited (the ‘Company’ or ‘iEnergizer’) was incorporated in Guernsey on 12 May 2010.

iEnergizer Limited is a ‘Company limited by shares’ and is domiciled in Guernsey. The registered office of the Company is located at Mont Crevelt House, Bulwer Avenue, St. Sampson, Guernsey, GY2 4 LH. iEnergizer was listed on the Alternative Investment Market (‘AIM’) of London Stock Exchange on 14 September 2010.

iEnergizer through its subsidiaries iEnergizer Holdings Limited, iEnergizer IT Services Private Limited, iEnergizer Management Services Limited, iEnergizer BPO Limited, iEnergizer BPO Inc, iEnergizer Aptara Limited and Aptara Inc and subsidiaries. (together the ‘Group’) is engaged in the business of call centre operations, providing business process outsource (BPO) and content delivery services, and back office services to their customers, who are primarily based in the United States of America and India, from its operating offices in Mauritius and India.

2. GENERAL INFORMATION AND STATEMENT OF COMPLIANCE WITH IFRS

These Unaudited Condensed Consolidated Interim Financial Statements are for the six months ended 30 September 2021 and 2020. They have been prepared in accordance with IAS 34 Interim Financial Reporting as developed and published by the International Accounting Standards Board (‘IASB’), on a going concern basis. They do not include all of the information required in annual financial statements in accordance with IFRS, and should be read in conjunction with the annual financial statements for the years ended 31 March 2021 and 2020.

The Unaudited Condensed Consolidated Interim Financial Statements have been prepared and presented in United States Dollar (US\$) which is the Company’s functional currency.

These Unaudited Condensed Consolidated Interim Financial Statements were approved by the Board on 10 November 2021.

The Group has applied the same accounting policies in preparing these unaudited management financial information as adopted in the most recent annual audited financial information of the Group.

3. SIGNIFICANT ACCOUNTING POLICIES

The interim financial statements have been prepared in accordance with the accounting policies adopted in the Group’s most recent annual financial statements for the years ended 31 March 2021 and 2020.

4. SIGNIFICANT MANAGEMENT JUDGEMENT IN APPLYING ACCOUNTING POLICIES AND ESTIMATION UNCERTAINTY

When preparing the Unaudited Condensed Consolidated Interim Financial Statements, management undertakes a number of judgements, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgements, estimates and assumptions made by management, and will seldom equal the estimated results.

The judgements, estimates and assumptions applied in the Unaudited Condensed Consolidated Interim Financial Statements, including the key sources of estimation uncertainty were the same as those applied in the Group's last audited financial statements for the year ended 31 March 2021.

5. GOODWILL

The net carrying amount of goodwill can be analysed as follows:

| Particulars | Amount |
|------------------------------------|--------------------|
| Balance as at 1 April 2020 | 102,248,030 |
| Impairment loss recognized | - |
| Translation adjustment | 2,335 |
| Balance as at 31 March 2021 | 102,250,365 |

| Particulars | Amount |
|--|--------------------|
| Balance as at 01 April 2021 | 102,250,365 |
| Translation adjustment | (1,420) |
| Balance as at 30 September 2021 | 102,248,945 |

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6. OTHER INTANGIBLE ASSETS

The Intangible assets comprise of computer software, customer contracts.

| Particulars | Customer contracts | Computer software | Patent | Trade mark | Intangibles under development | Total |
|--|--------------------|-------------------|----------------|-------------------|-------------------------------|-------------------|
| Cost | | | | | | |
| Balance as at 1 April 2020 | 24,103,157 | 4,179,481 | 100,000 | 12,000,000 | 132,490 | 40,515,128 |
| Additions | - | 706,210 | - | - | - | 706,210 |
| Disposals | - | - | - | - | - | - |
| Translation adjustment | 2,612 | 83,645 | - | - | - | 86,257 |
| Balance as at 31 March 2021 | 24,105,769 | 4,969,336 | 100,000 | 12,000,000 | 132,490 | 41,307,595 |
| Accumulated amortisation | | | | | | |
| Balance as at 1 April 2020 | 24,103,157 | 3,722,162 | - | - | - | 27,825,319 |
| Amortisation for the period | - | 694,385 | - | - | - | 694,385 |
| Disposals | - | - | - | - | - | - |
| Translation adjustment | 2,612 | 79,562 | - | - | - | 82,174 |
| Balance as at 31 March 2021 | 24,105,769 | 4,496,109 | - | - | - | 28,601,878 |
| Impairment | | | | | | |
| Balance as at 1 April 2020 | - | - | - | - | 132,490 | 132,490 |
| Impairment for the period | - | - | - | - | - | - |
| Disposals | - | - | - | - | - | - |
| Translation adjustment | - | - | - | - | - | - |
| Balance as at 31 March 2020 | - | - | - | - | 132,490 | 132,490 |
| Carrying values as at 31 March 2021 | - | 473,227 | 100,000 | 12,000,000 | - | 12,573,227 |

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| Particulars | Customer contracts | Computer softwares | Patent | Trade mark | Intangibles under development | Total |
|--|--------------------|--------------------|----------------|-------------------|-------------------------------|-------------------|
| Cost | | | | | | |
| Balance as at 01 April 2021 | 24,105,769 | 4,969,336 | 100,000 | 12,000,000 | 132,490 | 41,307,595 |
| Additions | - | 363,870 | - | - | 214,308 | 578,178 |
| Disposals | - | - | - | - | (268,943) | (268,943) |
| Translation adjustment | (1,589) | (57,775) | - | - | (2,634) | (61,998) |
| Balance as at 30 September 2021 | 24,104,180 | 5,275,431 | 100,000 | 12,000,000 | 75,221 | 41,554,832 |
| Accumulated amortisation | | | | | | |
| Balance as at 01 April 2021 | 24,105,769 | 4,496,109 | - | - | 132,490 | 28,734,368 |
| Amortisation/impairment for the period | - | 356,113 | - | - | - | 356,113 |
| Disposals | - | - | - | - | (132,490) | (132,490) |
| Translation adjustment | (1,589) | (52,537) | - | - | - | (54,126) |
| Balance as at 30 September 2021 | 24,104,180 | 4,799,685 | - | - | - | 28,903,865 |
| Carrying values as at 30 September 2021 | - | 475,746 | 100,000 | 12,000,000 | 75,221 | 12,650,967 |

iEnergizer Limited and its subsidiaries
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7. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment comprise of the following:

| Particulars | Computer and data equipment | Office Equipment | Furniture and fixtures | Air conditioner and generator | Vehicle | Leasehold improvements | Plant and machinery | Capital work in progress | Total |
|--|-----------------------------|------------------|------------------------|-------------------------------|----------------|------------------------|---------------------|--------------------------|-------------------|
| Cost | | | | | | | | | |
| Balance as at 01 April 2020 | 10,104,372 | 1,062,619 | 1,366,518 | 883,948 | 396,132 | 4,535,609 | 2,274,010 | 331,221 | 20,954,429 |
| Additions | 2,011,543 | 65,076 | 21,965 | 48,436 | - | 198,516 | 121,393 | - | 2,466,929 |
| Disposals (Net)/ transfer | (256,417) | (129) | - | - | - | - | (21,213) | (123,247) | (401,006) |
| Translation and other adjustment | 246,417 | 20,509 | 25,986 | 18,089 | 8,173 | 91,939 | 42,077 | 6,333 | 459,523 |
| Balance as at 31 March 2021 | 12,105,915 | 1,148,075 | 1,414,469 | 950,473 | 404,305 | 4,826,064 | 2,416,267 | 214,307 | 23,479,875 |
| Balance as at 01 April 2020 | 6,599,071 | 788,026 | 1,028,580 | 352,071 | 43,674 | 3,087,226 | 1,913,081 | - | 13,811,729 |
| Depreciation for the period | 2,036,286 | 76,359 | 91,142 | 108,634 | 49,068 | 491,560 | 126,306 | - | 2,979,355 |
| Disposals (Net) | (199,976) | (129) | - | - | - | - | (21,213) | - | (221,318) |
| Translation and other adjustments | 153,256 | 15,229 | 19,894 | 8,483 | 1,452 | 67,231 | 36,123 | - | 301,668 |
| Balance as at 31 March 2021 | 8,588,637 | 879,485 | 1,139,616 | 469,188 | 94,194 | 3,646,017 | 2,054,297 | - | 16,871,434 |
| Carrying values as at 31 March 2021 | 3,517,278 | 268,590 | 274,853 | 481,285 | 310,111 | 1,180,047 | 361,970 | 214,307 | 6,608,441 |

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| Particulars | Computer and data equipment | Office Equipment | Furniture and fixtures | Air conditioner and generator | Vehicle | Leasehold improvements | Plant and machinery | Capital work in progress | Total |
|--|-----------------------------|------------------|------------------------|-------------------------------|----------------|------------------------|---------------------|--------------------------|-------------------|
| Cost | | | | | | | | | |
| Balance as at 01 April 2021 | 12,105,915 | 1,148,075 | 1,414,469 | 950,473 | 404,305 | 4,826,064 | 2,416,267 | 214,307 | 23,479,875 |
| Additions | 825,764 | 24,697 | 1,383 | - | - | 48,076 | 63,783 | 34,162 | 997,865 |
| Disposals/Transfer (Net) | (32,775) | - | - | - | (6,072) | - | (21,825) | (214,307) | (274,979) |
| Translation and other adjustment | (144,504) | (13,024) | (15,976) | (11,687) | (4,971) | (58,417) | (26,826) | (140) | (275,545) |
| Balance as at 30 September 2021 | 12,754,400 | 1,159,748 | 1,399,876 | 938,786 | 393,262 | 4,815,723 | 2,431,399 | 34,022 | 23,927,216 |
| Accumulated depreciation | | | | | | | | | |
| Balance as at 01 April 2021 | 8,588,637 | 879,487 | 1,139,616 | 469,187 | 94,194 | 3,646,016 | 2,054,298 | - | 16,871,435 |
| Depreciation for the period | 1,102,018 | 41,743 | 36,816 | 51,081 | 24,283 | 271,378 | 60,579 | - | 1,587,898 |
| Disposals (Net) | (3,614) | - | - | - | (5,561) | - | (13,209) | - | (22,384) |
| Translation and other adjustments | (106,838) | (9,834) | (12,709) | (5,979) | (1,258) | (44,133) | (22,487) | - | (203,238) |
| Balance as at 30 September 2021 | 9,580,203 | 911,396 | 1,163,723 | 514,289 | 111,658 | 3,873,261 | 2,079,181 | - | 18,233,711 |
| Carrying values as at 30 September 2021 | 3,174,197 | 248,352 | 236,153 | 424,497 | 281,604 | 942,462 | 352,218 | 34,022 | 5,693,505 |

8. SHORT TERM FINANCIAL ASSETS

| Particulars | 30 September 2021 | 31 March 2021 |
|---|--------------------------|----------------------|
| Security deposits | 28,386 | 30,767 |
| Restricted cash | 6,760,589 | 6,444,738 |
| Short term investments (fixed deposits with maturity less than 12 months) | 11,315,077 | 9,550,799 |
| Derivative financial instruments | 281,076 | 151,913 |
| Due from officers and employees | 42,010 | 38,336 |
| Others | 24,947 | 65,371 |
| | 18,452,085 | 16,281,924 |

Short term investments comprise of investment through banks in deposits denominated in various currency units bearing fixed rate of interest.

9. EARNINGS PER SHARE

The calculation of the basic earnings per share is based on the profits attributable to ordinary shareholders divided by the weighted average number of shares in issue during the period.

Calculation of basic and diluted profit per share for the period ended 30 September 2021 is as follows:

Basic earnings per share

| Particulars | 30 September 2021 | 30 September 2020 |
|---|--------------------------|--------------------------|
| Profit attributable to shareholders | 34,322,822 | 23,536,299 |
| Weighted average numbers shares outstanding | 190,130,008 | 190,130,008 |
| Basic earnings per share (US\$) | 0.18 | 0.12 |

Diluted earnings per share

| Particulars | 30 September 2021 | 30 September 2020 |
|---|--------------------------|--------------------------|
| Profit attributable to shareholders | 34,322,822 | 23,536,299 |
| Weighted average numbers shares outstanding | 190,130,008 | 190,130,008 |
| Diluted earnings per share (US\$) | 0.18 | 0.12 |

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10. LEASES

(a) Lease liabilities are presented in the statement of financial position as follows:

| Particulars | 30 September 2021 | 31 March 2021 |
|--------------------|--------------------------|----------------------|
| Current | 2,230,659 | 1,424,940 |
| Non-current | 10,892,004 | 3,766,759 |
| | 13,122,663 | 5,191,699 |

(b) The following are amounts recognised in consolidated income statement:

| Particulars | 30 September 2021 | 31 March 2021 |
|---------------------------------------|--------------------------|----------------------|
| Depreciation expenses of right-of-use | 1,067,216 | 1,484,349 |
| Interest expense on lease liability | 412,167 | 529,756 |
| Rent expenses* | 96,680 | 7,167 |
| Common area maintenance expenses | 28,193 | 165,386 |
| Total | 1,604,256 | 2,186,658 |

*Rent expense in respect of Short Term Lease

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(c) Right to use of assets as at 31 March 2021:

| Particulars | Leased premises |
|---|------------------------|
| Gross block | |
| Balance as at 1 April 2020 | 6,696,491 |
| Additions during the year | 1,009,919 |
| Disposal | (306,301) |
| Translation adjustment | 117,353 |
| Gross block as at 31 March 2021 | 7,517,462 |
| Accumulated depreciation | |
| Balance as at 1 April 2020 | 1,393,220 |
| Depreciation for the period | 1,484,349 |
| Disposal | (112,393) |
| Translation adjustment | 32,615 |
| Accumulated depreciation as at 31 March 2021 | 2,797,791 |
| Net block as at 31 March 2021 | 4,719,671 |

| Particulars | Leased premises |
|---|------------------------|
| Gross block as at 1 April 2021 | 7,517,462 |
| Additions during the year | 8,971,723 |
| Translation adjustment | (110,590) |
| Gross block as at 30 September 2021 | 16,378,595 |
| Accumulated depreciation | |
| Balance as at 1 April 2021 | 2,797,791 |
| Depreciation for the period | 1,067,216 |
| Translation adjustment | (28,136) |
| Accumulated depreciation as at 30 September 2021 | 3,836,871 |
| Net block as at 30 September 2021 | 12,541,724 |

(d) The maturity analysis of the lease liabilities as of 30 September 2021, is as follows:

| Payments falling due | Gross future minimum lease payments | |
|---|--|----------------------|
| | 30 September 2021 | 31 March 2021 |
| Within 1 year | 3,246,786 | 1,870,956 |
| Later than 1 year but less than 5 years | 8,385,746 | 3,670,800 |
| More than 5 years | 6,450,030 | 1,508,367 |
| | 18,082,562 | 7,050,123 |

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11. RELATED PARTY TRANSACTIONS

The related parties for each of the entities in the Group have been summarised in the table below:

| Nature of the relationship | Related Party's Name |
|--|---|
| I. Ultimate controlling party | Mr. Anil Aggarwal |
| II. Entities directly or indirectly through one or more intermediaries, control, are controlled by, or are under common control with, the reported enterprises | EICR (Cyprus) Limited (<i>Parent of iEnergizer Limited</i>) |
| III. Key management personnel (“KMP”) and significant shareholders | Mr. Anil Aggarwal (<i>Ultimate Shareholder, EICR Limited</i>) Mr. Chris de Putron (<i>Director, iEnergizer Limited</i>) Mr. Mark De La Rue (<i>Director, iEnergizer Limited</i>) Mr. Marc Vassanelli (<i>Director, iEnergizer Limited</i>) Mr. Ashish Madan (<i>Director, iEnergizer Limited</i>) |

Disclosure of transactions between the Group and related parties and the outstanding balances is as under:

Transactions with KMP and relative of KMP

| Particulars | 30 September 2021 | 30 September 2020 |
|---|-------------------|-------------------|
| Transactions during the period ended | | |
| Short term employee benefits | | |
| <i>Remuneration paid to directors</i> | | |
| Chris de Putron | 6,912 | 6,300 |
| Mark De La Rue | 6,912 | 6,300 |
| Marc Vassanelli | 20,736 | 18,899 |
| Balances at the end of | | |
| Total remuneration payable | 189,509 | 147,741 |

12. SEGMENT REPORTING

Management currently identifies the Group's two service lines business process outsource and content delivery as operating segments on the basis of operations. These operating segments are monitored and operating and strategic decisions are made on the basis of operating segment results.

The Chief Operating Decision Maker (“CODM”) evaluates the Group’s performance and allocates resources based on an analysis of various performance indicators by reportable segments. The Group’s reportable segments are as follows:

1. Business Process Outsource
2. Content delivery

The measurement of each segment’s revenues, expenses and assets is consistent with the accounting policies that are used in preparation of the Unaudited Condensed Consolidated Interim Financial Statements. Segment information can be analysed as follows for the reporting periods under review:

| | 30 September 2021 | | |
|---|-------------------------------|--------------------|--------------------|
| | Business Process Outsource | Content delivery | Total |
| Revenue from external customers | 83,455,893 | 37,829,069 | 121,284,962 |
| Other income (including realised foreign exchange gain) | 429,851 | 184,825 | 614,676 |
| Segment revenue | 83,885,744 | 38,013,894 | 121,899,638 |
| Cost of outsourced Services | 15,079,693 | 4,751,429 | 19,831,122 |
| Employee benefit expense | 27,730,594 | 20,463,418 | 48,194,012 |
| Other expenses | 7,382,280 | 2,100,038 | 9,482,318 |
| Earning before interest, tax, depreciation and amortisation | 33,693,177 | 10,699,009 | 44,392,186 |
| Rent adjustment as per IFRS 16 | 740,113 | 623,451 | 1,363,564 |
| Earning before interest, tax, depreciation and amortisation (before rent adjustment) | 32,953,064 | 10,075,558 | 43,028,622 |
| Unrealized Foreign Exchange gain/(loss) | 183,355 | 473,427 | 656,782 |
| Depreciation and amortisation | (1,758,797) | (1,252,430) | (3,011,227) |
| Rent adjustment as per IFRS 16 | 740,113 | 623,451 | 1,363,564 |
| Segment operating profit | 32,117,735 | 9,920,006 | 42,037,741 |
| Other Income/expense : | | | |
| Finance income | 291,848 | 161,854 | 453,702 |
| Finance costs | (2,707,467) | (1,848,348) | (4,555,815) |
| Profit before tax | 29,702,116 | 8,233,512 | 37,935,628 |
| Income tax expense | (2,042,704) | (1,570,102) | (3,612,806) |
| Profit after tax | 27,659,412 | 6,663,410 | 34,322,822 |
| Segment assets | 86,219,900 | 168,836,340 | 255,056,240 |
| Segment liabilities | 180,567,985 | 33,758,495 | 214,326,480 |
| Capital expenditure | 9,218,733 | 1,329,033 | 10,547,766* |

* Includes “Right of Use” Assets added and recorded worth \$8,971,723/-

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| | Business Process Outsource | Content delivery | Total |
|---|-------------------------------|-------------------|-------------------|
| Revenue from external customers | 54,935,441 | 33,740,202 | 88,675,643 |
| Other income (including realised foreign exchange gain) | 934,741 | 135,563 | 1,070,304 |
| Realized Foreign Exchange gain/(loss) | (23,942) | 497,113 | 473,171 |
| Segment revenue | 55,846,240 | 34,372,878 | 90,219,118 |
| Cost of outsourced Services | 13,537,655 | 4,422,552 | 17,960,207 |
| Employee benefit expense | 15,971,568 | 18,166,687 | 34,138,255 |
| Other expenses | 5,513,055 | 1,878,593 | 7,391,648 |
| Earning before interest, tax, depreciation and amortization | 20,823,961 | 9,905,046 | 30,729,007 |
| Rent adjustment as per IFRS 16 | 321,533 | 568,176 | 889,709 |
| Earning before interest, tax, depreciation and amortisation (before rent adjustment) | 20,502,428 | 9,336,870 | 29,839,298 |
| Unrealized Foreign Exchange gain/(loss) | 23,942 | (497,113) | (473,171) |
| Depreciation and amortisation | (1,186,847) | (1,156,380) | (2,343,227) |
| Rent adjustment as per IFRS 16 | 321,533 | 568,176 | 889,709 |
| Segment operating profit | 19,661,056 | 8,251,553 | 27,912,609 |
| Other Income/expense : | | | |
| Finance income | 433,615 | 157,076 | 590,691 |
| Finance costs | (258,483) | (1,344,672) | (1,603,155) |
| Profit before tax | 19,836,189 | 7,063,957 | 26,900,146 |
| Income tax expense | (2,145,367) | (1,218,479) | (3,363,846) |
| Profit after tax | 17,690,822 | 5,845,478 | 23,536,300 |
| Segment assets | 72,950,460 | 153,230,400 | 226,180,860 |
| Segment liabilities | 22,136,831 | 59,441,566 | 81,578,397 |
| Capital expenditure | 692,921 | 339,037 | 1,031,958** |

** Includes "Right of Use" Assets added and recorded worth \$270,081/-

Revenue from the following customer's amounts to more than 10% of consolidated revenue during the period presented.

| 30 September 2021 | | |
|-------------------|----------------------------|------------|
| Revenue from | Segment | Amount |
| Customer 1 | Business Process Outsource | 23,630,750 |

| 30 September 2020 | | |
|-------------------|----------------------------|------------|
| Revenue from | Segment | Amount |
| Customer 1 | Business Process Outsource | 12,959,751 |

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13. FINANCIAL ASSETS AND LIABILITIES

Fair value of carrying amounts of assets and liabilities presented in the statement of financial position relates to the following categories of assets and liabilities:

| Financial assets | 30 September 2021 | 31 March 2021 |
|--|--------------------------|----------------------|
| Non-current assets | | |
| <i>Loans and receivables</i> | | |
| Security deposits | 1,017,228 | 686,922 |
| Restricted cash | 1,849,618 | 1,398,071 |
| Fixed deposit | 2,684,432 | 1,226,746 |
| Current assets | | |
| <i>Loans and receivables</i> | | |
| Trade receivables | 39,179,674 | 33,893,763 |
| Cash and cash equivalents | 46,662,641 | 51,378,899 |
| Restricted cash | 6,760,589 | 6,444,738 |
| Security deposits | 28,386 | 30,767 |
| Fixed deposits with banks | 11,315,077 | 9,550,799 |
| Due from officers and employees | 42,010 | 38,336 |
| Interest accrued on fixed deposit | 24,947 | 65,371 |
| <i>Fair value through profit and loss:</i> | | |
| Derivative financial instruments | 281,076 | 151,913 |
| | 109,845,678 | 104,866,325 |

| Financial liabilities | 30 September 2021 | 31 March 2021 |
|--|--------------------------|----------------------|
| Non-current liabilities | | |
| <i>Financial liabilities measured at amortized cost:</i> | | |
| Long term borrowings | 147,709,597 | 142,905,717 |
| Current liabilities | | |
| <i>Financial liabilities measured at amortized cost:</i> | | |
| Trade payables | 17,212,896 | 12,929,316 |
| Current portion of long term borrowings | 10,211,363 | 24,403,033 |
| Other current liabilities | 23,534,202 | 13,519,278 |
| | 198,668,058 | 193,757,344 |

These non-current financial assets and liabilities, current financial assets and liabilities have been recorded at their respective carrying amounts as the management considers the fair values to be not materially different from their carrying amounts recognised in the statement of financial positions as these are expected to realise within one year from the reporting dates. Derivative financial instruments, recorded at fair value through profit and loss, are recorded at their respective fair values on the reporting dates.

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14. FAIR VALUE HIERARCHY

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 – Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

No financial assets/liabilities have been valued using level 1 and 3 fair value measurements.

The following table presents fair value hierarchy of assets and liabilities measured at fair value on a recurring basis:

| 30 September 2021 | Total | Fair value measurements at reporting date using |
|---|-------------------|---|
| | | Level 2 |
| Liabilities | (Notional amount) | |
| <i>Derivative instruments</i> | | |
| Forward contracts (currency – US\$/INR) | 34,950,000 | 281,076 |

| 31 March 2021 | Total | Fair value measurements at reporting date using |
|---|-------------------|---|
| | | Level 2 |
| Assets | (Notional amount) | |
| <i>Derivative instruments</i> | | |
| Forward contracts (currency – US\$/INR) | 22,900,000 | 151,913 |

15. COMMITMENT AND CONTINGENCIES

As at 30 September 2021 and 31 March 2021, the Group had a capital commitment of US\$ 1,755,652 and US\$ 344,537 respectively for acquisition of property, plant and equipment.

The contingent liability in respect of claims filed by erstwhile employees against the group companies amounts to US\$ 103,568 and US\$ 77,886 as on 30 September 2021 and 31 March 2021 respectively and in respect of interest on VAT amounts to US\$ 9,423 as on 30 September 2021 (US\$ 9,540 as on 31 March 2021).

Guarantees: As at 30 September 2021 and 31 March 2021, guarantees provided by banks on behalf of the group companies to the revenue authorities and certain other agencies, amount to approximately US\$ 36,952 and US\$ 36,412 respectively.

16. ESTIMATES

The preparation of interim financial statements require management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

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In preparing these Unaudited Condensed Consolidated Interim Financial Statements, the significant judgments made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the years ended 31 March 2021 and 2020.

17. FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the years ended 31 March 2021 and 2020.